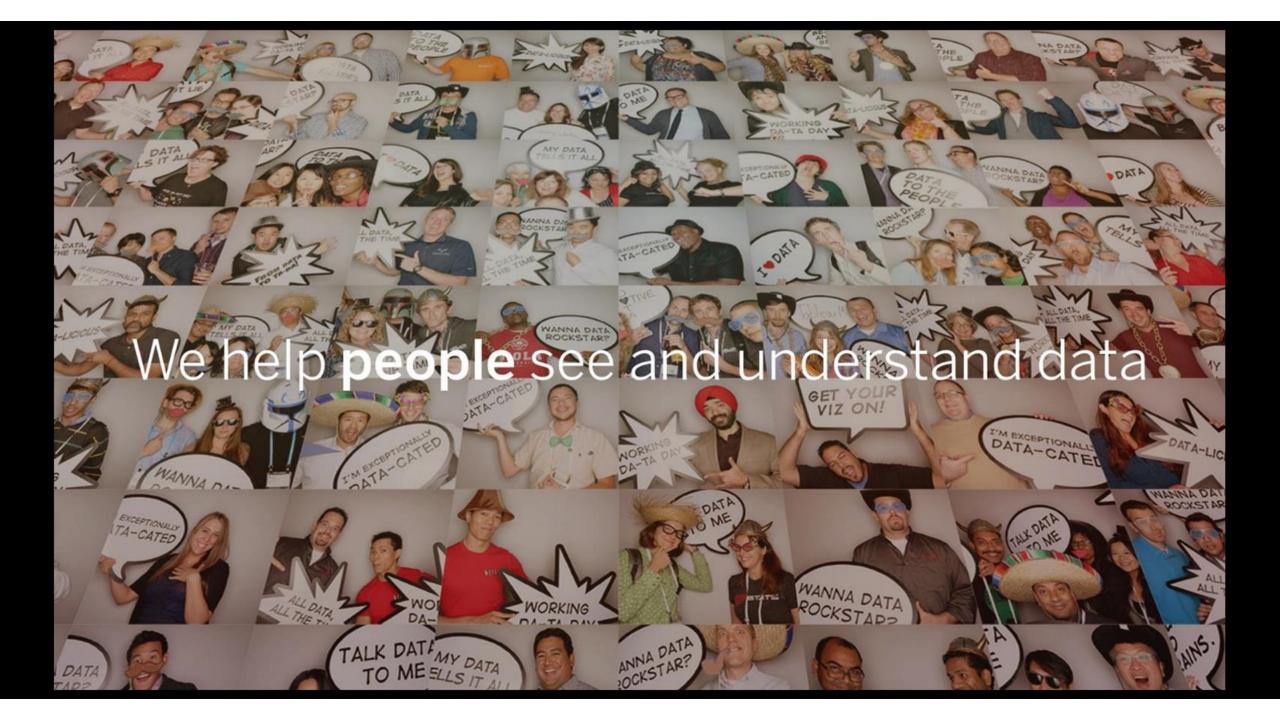
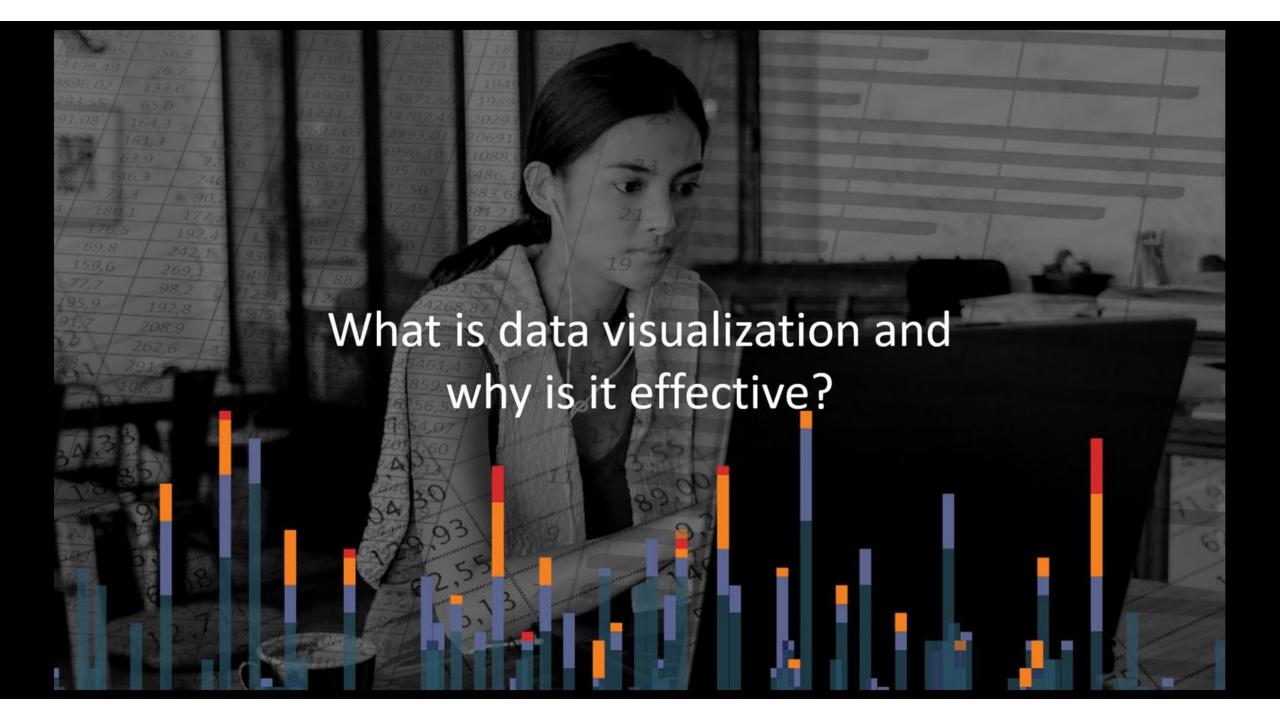
Data Visualization ≠ Visual Data Analysis

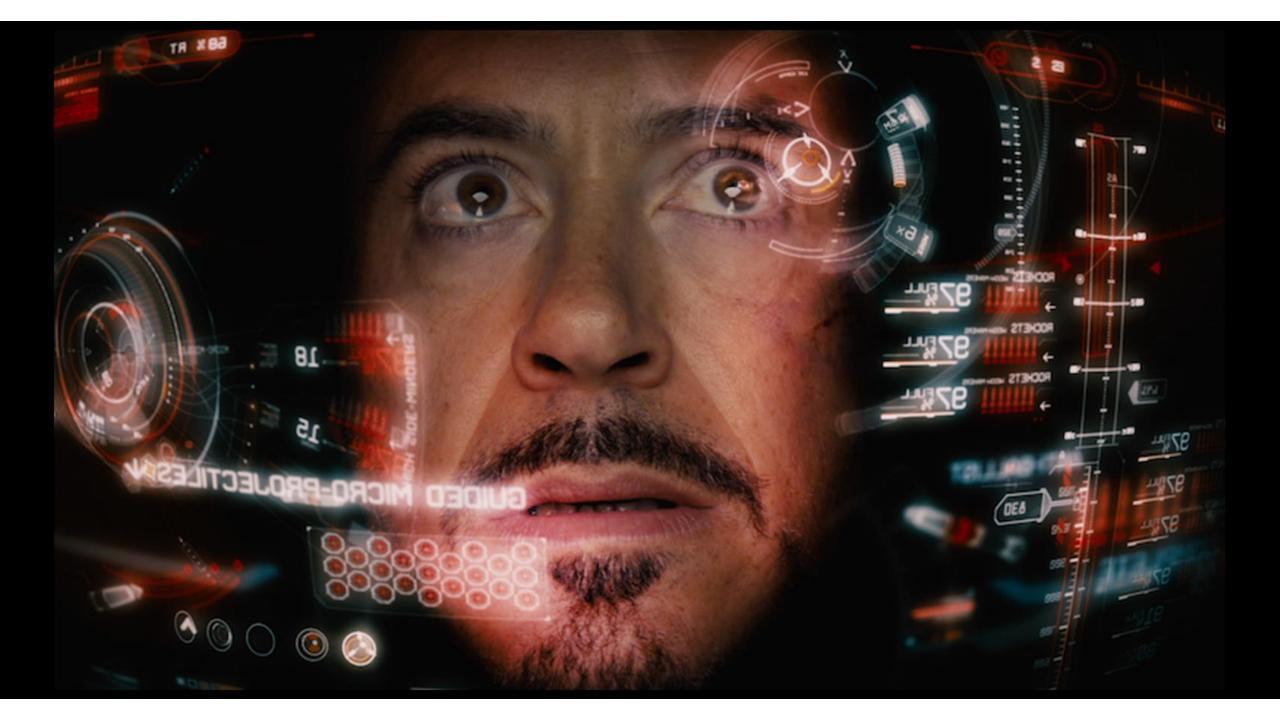
Dr. Konstantin Greger | Tableau Software | Sales Consultant DACH, CEE & CIS kgreger@tableau.com | @kogreger

韓 + a b | e a u



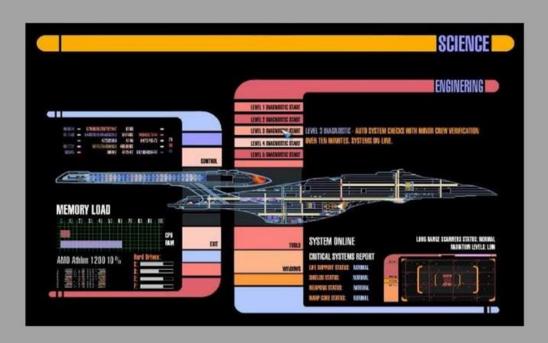


SHALL HE PLAY A GAME?















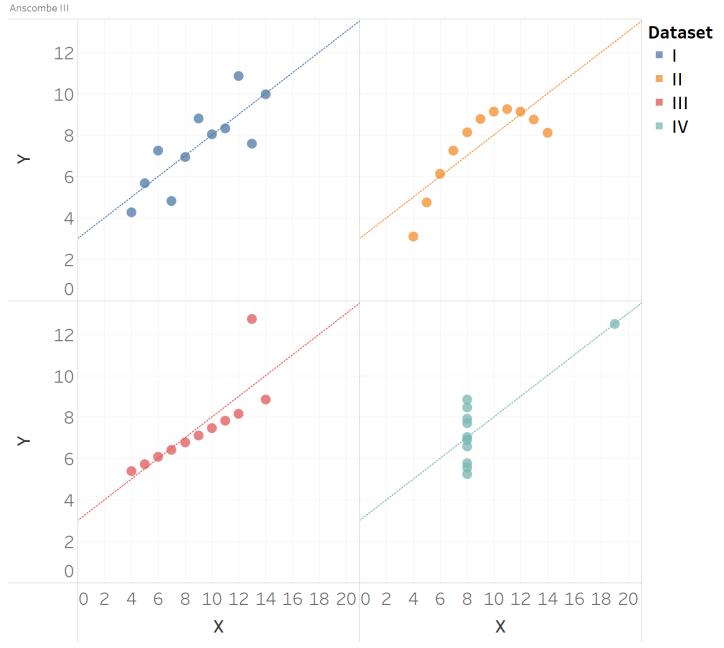
	I	II		ı	H	L	V	Datas
X	Υ	X	Υ	X	Υ	X	Υ	•
10.00	8.04	10.00	9.14	10.00	7.46	8.00	6.58	• 111
8.00	6.95	8.00	8.14	8.00	6.77	8.00	5.76	• IV
13.00	7.58	13.00	8.74	13.00	12.74	8.00	7.71	
9.00	8.81	9.00	8.77	9.00	7.11	8.00	8.84	
11.00	8.33	11.00	9.26	11.00	7.81	8.00	8.47	
14.00	9.96	14.00	8.10	14.00	8.84	8.00	7.04	
6.00	7.24	6.00	6.13	6.00	6.08	8.00	5.25	
4.00	4.26	4.00	3.10	4.00	5.39	19.00	12.50	
12.00	10.84	12.00	9.13	12.00	8.15	8.00	5.56	
7.00	4.82	7.00	7.26	7.00	6.42	8.00	7.91	
5.00	5.68	5.00	4.74	5.00	5.73	8.00	6.89	

X and Y broken down by Dataset vs. Id. Color shows details about Dataset.

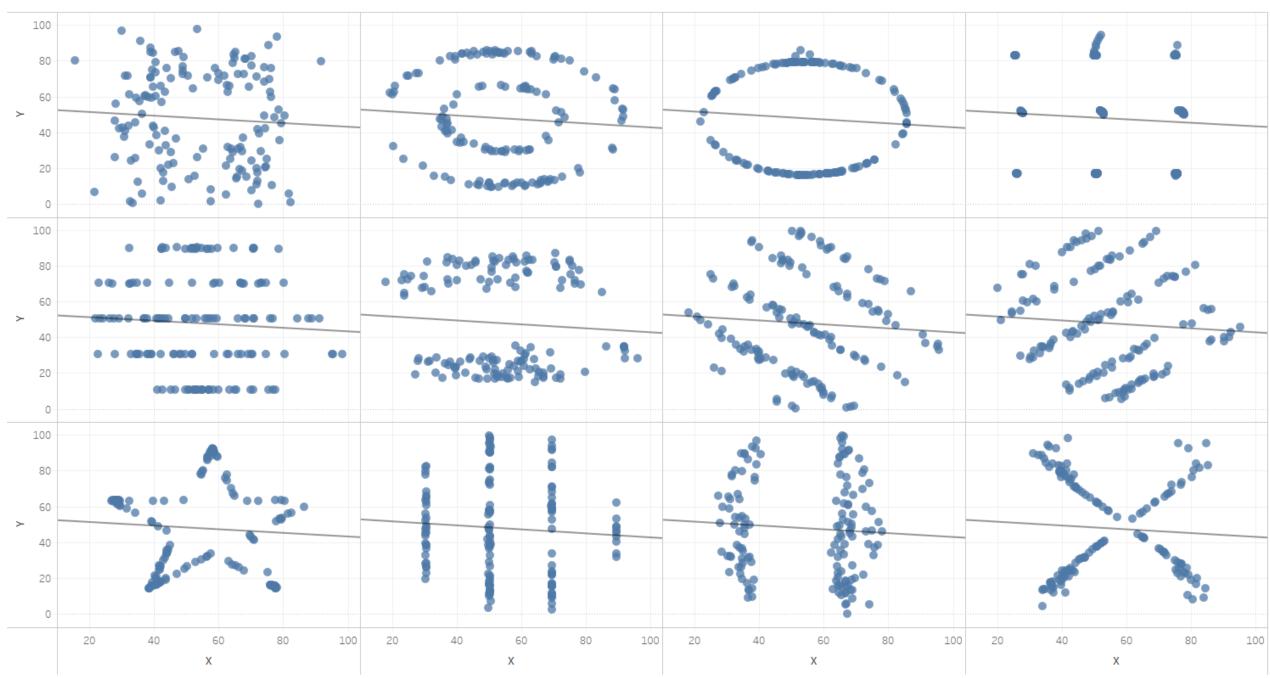
An	ISC	or	mh)Δ	Ш

	L		Ш	IV	— Dataset
X	99.00	99.00	99.00	99.00	• •
Υ	82.51	82.51	82.50	82.51	IIIIV
Avg. X	9.00	9.00	9.00	9.00	
Avg. Y	7.50	7.50	7.50	7.50	
Std. dev. of X	3.32	3.32	3.32	3.32	
Std. dev. of Y	2.03	2.03	2.03	2.03	

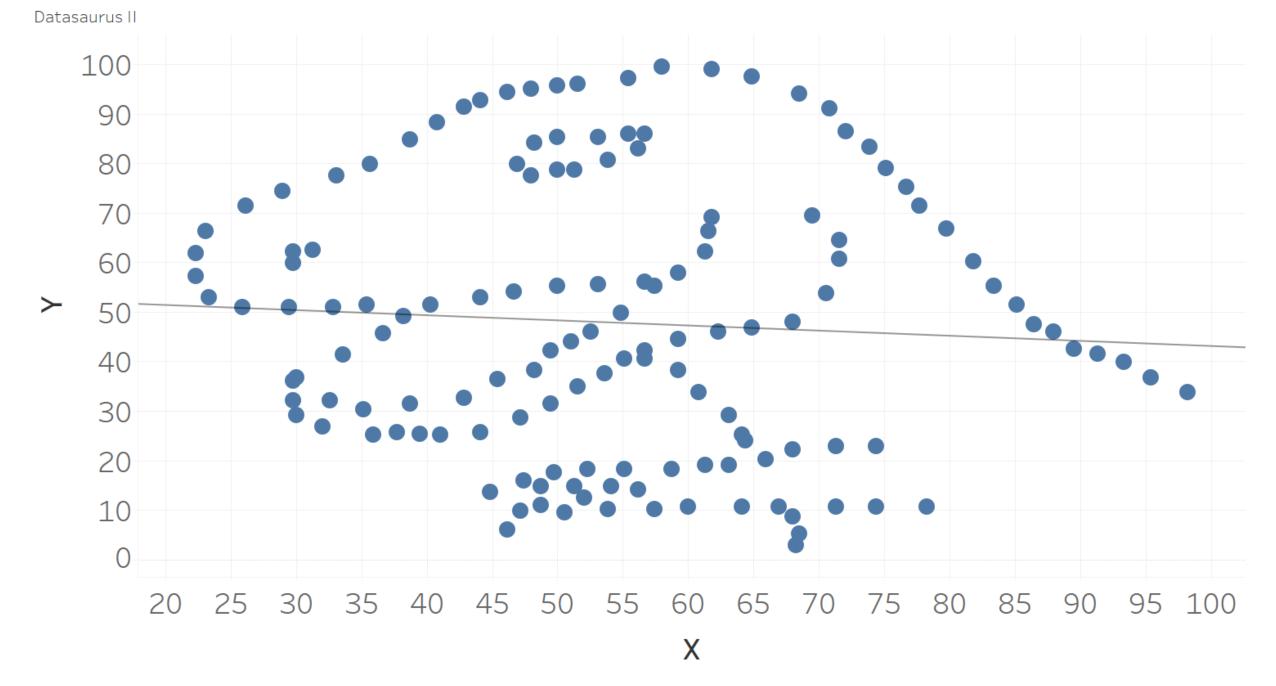
X, Y, Avg. X, Avg. Y, Std. dev. of X and Std. dev. of Y broken down by Dataset. Color shows details about Dataset.



Sum of X vs. sum of Y broken down by IF [Dataset] == "I" OR [Dataset] == "II" THEN "1" ELSE "2" END vs. IF [Dataset] == "I" OR [Dataset] == "II" THEN "1" ELSE "2" END. Color shows details about Dataset. Details are shown for Id.



X vs. Y broken down by IF [Dataset] == "away" OR [Dataset] == "h_lines" OR [Dataset]... vs. IF [Dataset] == "away" OR [Dataset] == "bullseye" OR [Dataset.... The data is filtered on Dataset, which excludes dino.

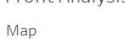


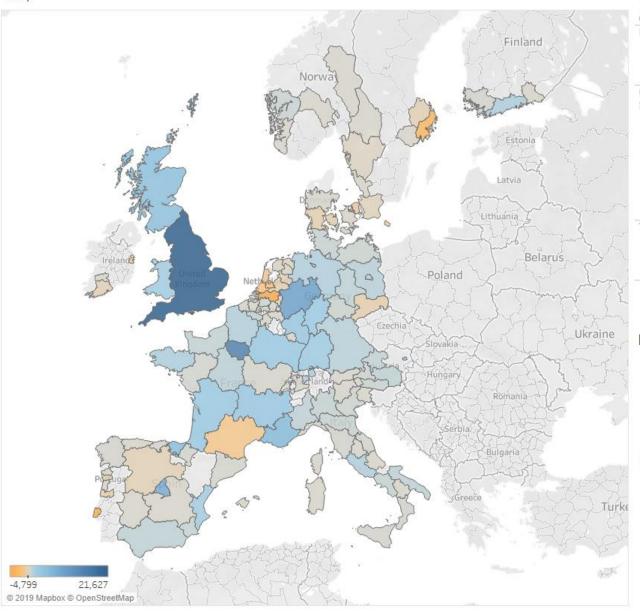
X vs. Y. The data is filtered on Dataset, which keeps dino.

Sales & Profit Overview

Sales														Profit											
		Central					North				Central				North										
Year of													United												United
Order Date	Sub-Catego	Austria	Belgium	France	Germa	Nether	Switzer	Denma	Finland	Ireland	Norway	Sweden K	ingdom	Austria	Belgium	France	Germany	Netherla	Switzerla	Denmark	Finland	Ireland	Norway	Sweden	Kingdom
2017	Accessories	€1,292	€668 €	€13,132	€9,562	€683		€299	€224	€54	€461	€637	€4,460	€463	€120	€3,774	€1,398	-€375		-€197	€105	-€44	€87	-€323	€1,052
	Appliances	€4,910	€1,870 €	€25,228	€4,515	€637		€217		€356		€1,342 €	14,924	€1,166	€229	€3,118	€1,122	-€149		-€133		-€334		-€755	€4,049
	Art	€1,583	€1,048 €	€13,142	€10,509	€1,156	€467	€84	€171	€254	€258	€224	€5,151	€379	€266	€2,584	€2,269	-€558	€58	-€35	€26	-€120	€43	-€145	€965
	Binders	€1,441	€431	€8,923	€4,717	€879		€80	€82	€171	€362	€248	€3,334	€333	€132	€1,837	€1,289	-€506		-€18	€16	-€99	€101	-€181	€547
	Bookcases	€3,786	€615 €	€19,985	€17,508	€2,113			€2,861	€304	€508	€1,134 €	12,807	€1,074	€154	€4,067	€2,899	-€1,266			€974	-€18	€208	-€580	€2,777
	Chairs	€230	€946 €	€28,589	€10,087	€3,062	€3,524	€920		€267		€96	€6,911	€11	€182	€6,098	€2,024	-€2,519	€1,325	-€276		-€105		-€8	€1,252
	Copiers	€1,582	€382 €	€26,424	€18,940	€2,387	€3,422	€264		€482	€636	€	16,917	€180	€92	€2,032	€4,610	-€694	€1,061	-€132		-€145	€146		€3,877
	Envelopes		€329	€3,465	€3,728	€56	€384	€105		€35	€110	€294	€2,708		€148	€771	€997	-€10	€80	-€18		-€33	€27	-€68	€659
	Fasteners	€41	€58	€1,610	€1,125	€37		€61	€33	€52		€84	€837	€20	€17	€270	€344	-€2		-€36	€11	-€17		-€49	€188
	Furnishings	€762	€370	€5,743	€6,505	€652	€251	€36		€40		€239	€1,598	€211	€52	€1,420	€1,712	€87	€40	-€49		-€47		-€199	-€243
	Labels	€77	€134	€1,165	€733	€164	€67			€55	€28	€20	€378	€11	€14	€305	€237	-€73	€7			-€26	€0	-€1	€61
	Machines	€1,330	+	€22,365	€6,945	€2,070	€605	€431	€769		€1,533	€	10,782	€223		€1,437	€847	-€1,660	€266	-€103	€169		€506		€2,646
	Paper	€357	€511	€4,005	€2,726	€300	€149	€50	€64	€27		€59	€1,377	€128	€109	€795	€656	-€133	€4	-€38	€6	-€17		-€31	€249
	Phones	€1,350	+	€24,619	€23,750	€3,388	€304	€353	€1,172	€1,217		€108 €	13,173	€274		€1,326	€5,385	-€1,517	€64	-€249	€229	-€480		-€13	€3,417
	Storage	€2,909	€1,494 €	€22,860	€16,500	€2,236	€652	€608	€712	€267		€294 €	15,265	€820	€535	€3,269	€2,721	-€1,163	€130	-€395	€142	-€59		-€136	€2,343
	Supplies	€292	€88	€2,889	€3,363	€419		€103				€89	€1,874	€56	€29	€357	€892	-€274		-€2				-€67	€444
	Tables		€541	€7,470	€6,758	€827						€954 €	11,551		€49	-€1,143	-€2,344	-€1,039						-€1,558	€3,414
2018	Accessories	€606	€446	€6,734	€4,638	€145					€335	€237	€7,295	€151	€53	€1,608	€1,544	-€53					€110	-€55	€1,914
	Appliances	€352	+	€10,617	€8,862			€81					€8,794	€18		€1,327	-€38			-€44					€679
	Art	€186	€414	€7,284	€4,133	€399				€263	€449	€361	€4,392	€21	€80	€1,858	€1,037	-€191				-€197	€108	-€162	€815
	Binders	€440	€257	€4,760	€2,633	€451	€32	€3		€13	€467	€61	€2,533	€57	€64	€1,113	€750	-€140	€8	-€2		-€1	€138	-€50	€596
	Bookcases	€1,101	€1,169 €	€18,804	€9,718	€1,109			€594	€292		€3,361 €	11,709	€352	€402	€2,222	€1,484	-€480			€89	-€204		-€2,459	€2,092
	Chairs	€436	€1,098	€9,400	€12,345	€799		€32		€487	€1,032		€3,697	€129	€204	€996	€1,803	-€410		-€12		-€232	€124		€816
	Copiers	€1,796	+	€20,847	€8,765	€1,758				€450		€454 €	15,324	€706		€1,542	€1,599	-€892				-€90		-€235	€4,458
	Envelopes	€198	€22	€1,221	€1,708	€135						€133	€1,300	€56	€11	€220	€380	-€76						-€91	€343
	Fasteners	€114	€92	€591	€532	€89		€17				€62	€773	€33	€26	€140	€93	-€20		-€3				-€15	€173
	Furnishings	€708	€575	€3,591	€785	€1,273		€231	€100			€296	€950	€181	€252	€888	€218	-€145		-€272	€16			-€334	-€158
	Labels	€112	€10	€935	€507	€42						€29	€408	€49	€2	€231	€78	-€9						-€18	€97
	Machines	€393	ŧ	€12,066	€8,783	€93	€1,101				€2,021		€9,537	€114		€405	€1,781	-€21	€319				€45		€1,590
	Paper	€175	€121	€2,061	€1,192	€223		€50		€34		€59	€747	€46	€15	€398	€231	-€108		-€4		-€22		-€46	€195
	Phones	€265	€1,335	€9,522	€14,919	€397		€657				€522	€9,677	€13	€374	-€1,398	€3,679	-€210		-€66				-€217	€1,620
	Storage	€1,467	€2,187 €	€25,448	€9,458	€1,264	€115	€316		€745		€1,130 €	11,138	€389	€396	€3,648	€1,168	-€403	€14	-€274		-€411		-€629	€993
	Supplies	€113		€2,159	€1,635	€77		€87		€156			€1,626	€54		€647	€487	-€69		-€78		-€156		-€2	€121
	Tables			€3,660									€7,508			-€375	-€1,423							-€1,864	€536
					, -												,								

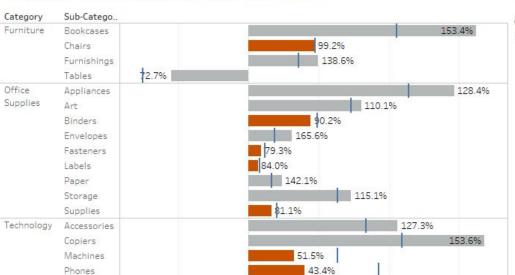
Profit Analysis





Profit KPI Comparison: 2017 and Previous Year

-5K



OK

5K

10K

15K

Profit Timeline



KPI Profit

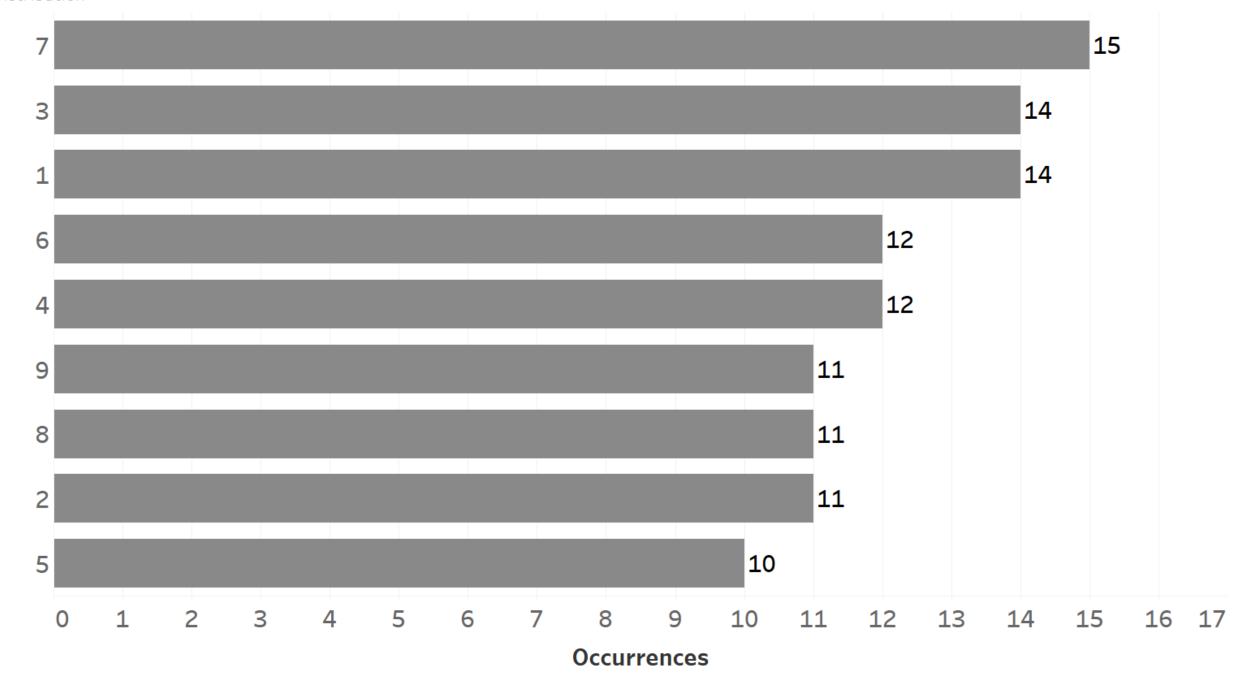
Current Year 2017



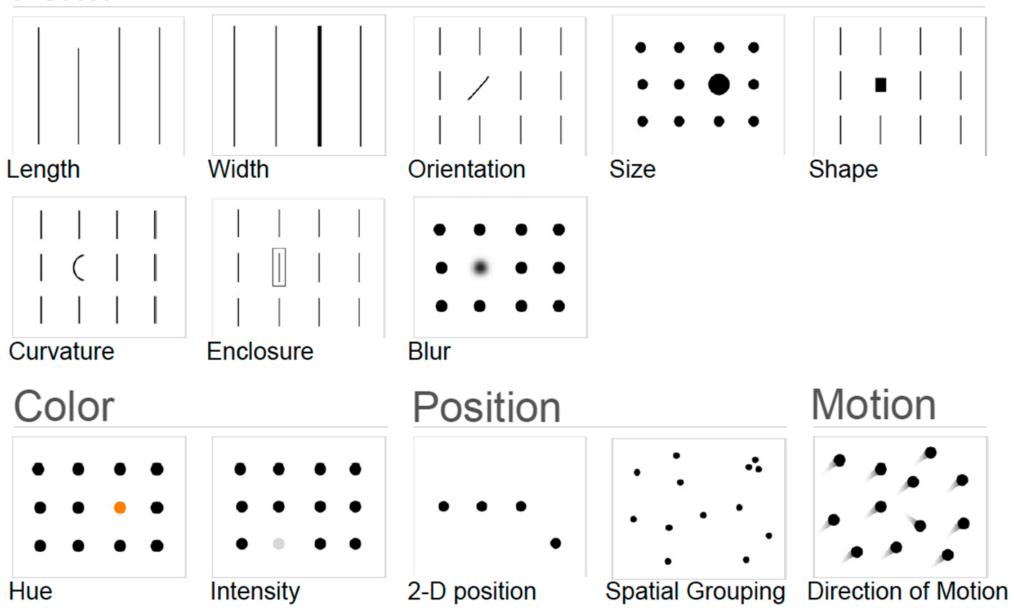
4	7	7	5	5	2	7	4	7	1
4	9	2	5	7	7	2	6	1	7
1	7	6	9	3	4	7	5	1	2
5	1	6	3	3	8	4	8	6	6
6	5	6	4	9	3	8	9	1	9
3	8	1	5	2	2	3	6	3	9
4	6	4	5	6	3	7		9	1
9	1	3		6	1	3	3	1	8
8	1	1	8	7	5	8	1	7	4
3	6	9	2	8	9		7	5	7
4	4	4	2	8	2	2	9	2	8

4	7	7	5	5	2	7	4	7	1
4	9	2	5	7	7	2	6	1	7
1	7	6	9	3	4	7	5	1	2
5	1	6	3	3	8	4	8	6	6
6	5	6	4	9	3	8	9	1	9
3	8	1	5	2	2	3	6	3	9
4	6	4	5	6	3	7		9	1
9	1	3	3	6	1	3	3	1	8
8	1	1	8	7	5	8	1	7	4
3	6	9	2	8	9	3	7	5	7
4	4	4	2	8	2	2	9	2	8

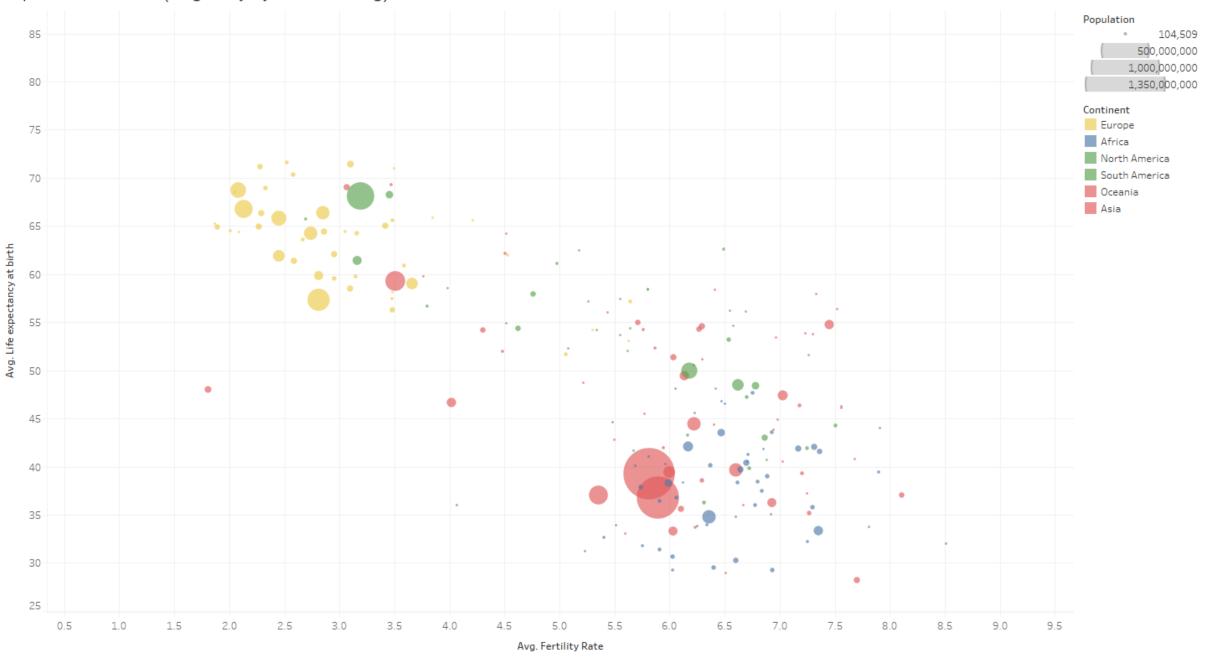
4	7	7	5	5	2	7	4	7	1
4	9	2	5	7	7	2	6	1	7
1	7	6	9	3	4	7	5	1	2
5	1	6	3	3	8	4	8	6	6
6	5	6			3	8	9	1	9
3	8	1	5	2	2	3	6	3	9
4	6	4	5	6	3	7			1
9	1	3	3	6	1	3	3	1	8
8	1	1	8	7	5	8	1	7	4
3	6	9	2	8	9		7	5	7
4	4	4	2	8	2	2	9	2	8



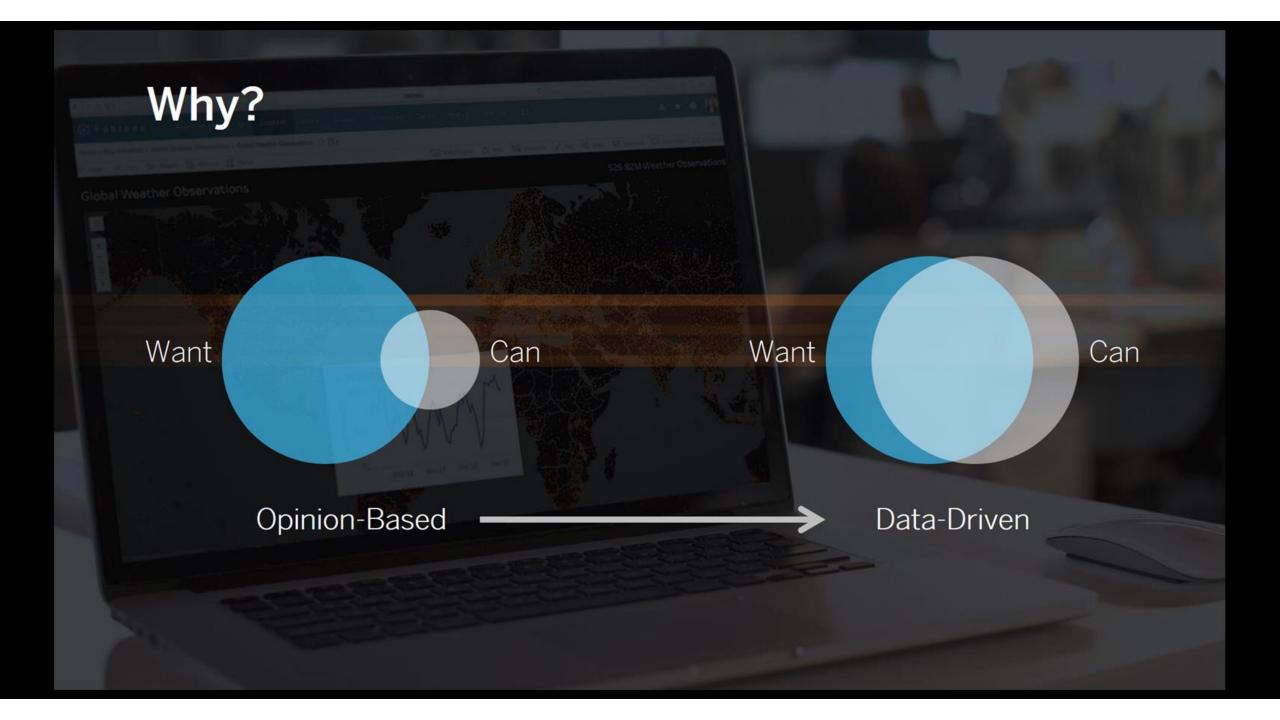
Form

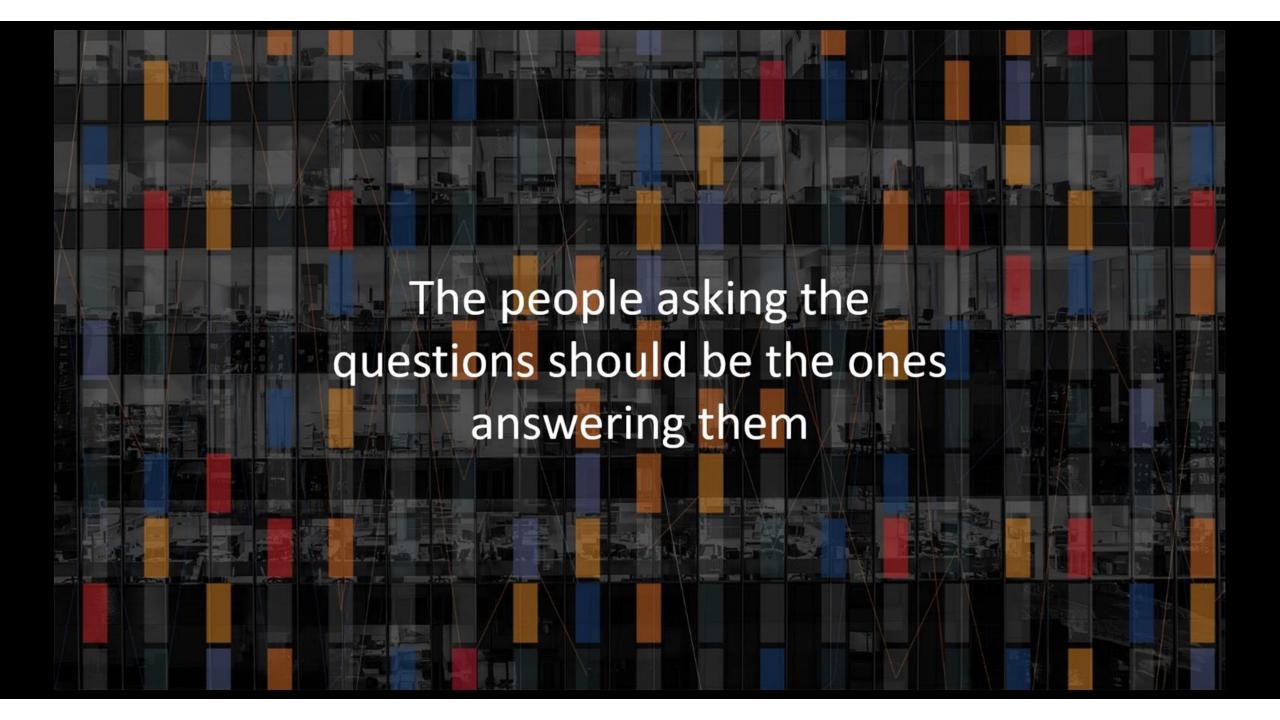


Gapminder Dataviz (originally by Hans Rosling) - 1950



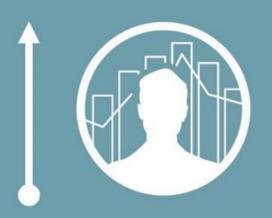
Average of Fertility Rate vs. average of Life expectancy at birth. Color shows details about Continent. Size shows sum of Population. Details are shown for Country and Year Year. The view is filtered on Country, which keeps 199 of 199 members.





Deliver more analytical richness:

Enable analysts to answer more questions from data



Drive engagement:

Enable analysts to deliver more engaging content

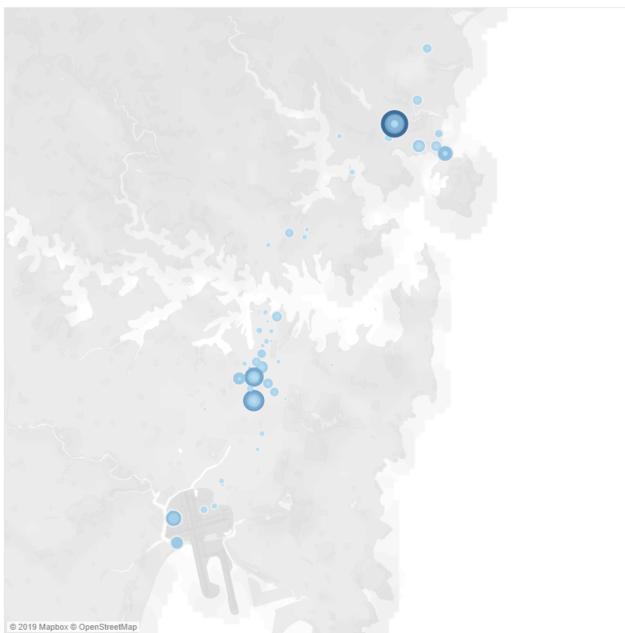


Consumer

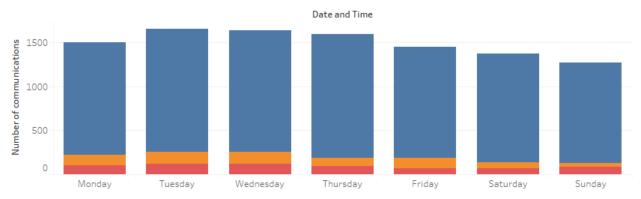
Lower the barrier to analytics:

Enable more people to answer more questions, more easily

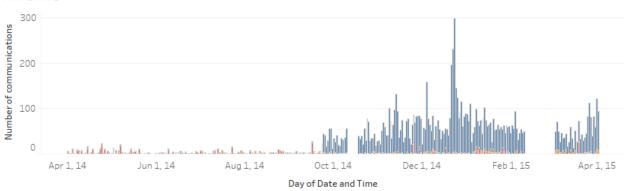
Мар



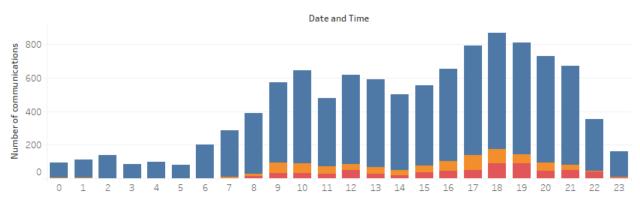
Weekday



Timeline



Hour



Data Visualization ≠ Visual Data Analysis

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